

## Recruiting for Investment Associate / Senior Associate (Bangalore, India)

Elevar Equity, a human-centered capital firm, invests in transformative and scalable ventures focused on underserved customers in low-income communities in India and Latin America. Led by an entrepreneurial emerging markets team regarded as pioneers in impact investing, Elevar has been the founding or early growth capital in several profitable and affordable distribution models. Elevar's investments span financial services, education, agriculture, healthcare and housing. The Elevar Method of investing has democratized access to essential products and services for over 30 million underserved customers and catalyzed billions of dollars of capital into 39 companies.

### POSITION & RESPONSIBILITIES:

We are looking for an Investment Associates / Senior Associates to join our India team. The primary activities of this role would include:

- i. **Financial analysis** – building and owning financial models, valuations, exit scenarios and capitalization tables; developing valuation frameworks for investments; and managing a database of transaction comparables
- ii. **Transaction management** – reviewing business plans, summarizing findings and preparing reports; due diligence areas including field diligence, industry analysis and managing service providers; writing investment memoranda
- iii. **Portfolio company management** – attending company MIS calls; tracking financial and operating metrics; preparing quarterly performance and valuation reports; tracking strategic company priorities; working on company-specific projects
- iv. **Special projects** – leading ad hoc special projects involving internal/external stakeholders

### CRITERIA TO BE AN ELEVARIAN:

We are looking for a candidate who has a rare mix of confidence, excellence, curiosity, empathy and humility. If you feel a sense of urgency to drive transformational change for low-income communities and have demonstrated a relevant commercial track record based on the criteria below, we would love to hear from you.

- An MBA graduate with a minimum 5 to 8 years' experience in M&A, investment banking, due diligence, transaction advisory, consulting, corporate strategy, scaled start up, equity research or a similar background, with a willingness to unlearn and relearn at Elevar (including over lunch conversations, street food and field trips)
- Demonstrated ability in financial modelling and analysis as listed in the previous section
- Strong research capabilities, an aptitude for project management and exceptional business communication skills (written, spoken and presentations) with a bias for simplicity and clarity
- High initiative, attention to detail (can find a needle in a haystack), a willingness to work hard/take ownership (bias for immediate action), a tremendous sense of humor (ability to laugh at oneself), a team player (organizational goals over individual credit) and the ability to take instant feedback (an opportunity for growth)
- A deep desire to work at Elevar (given its unique organizational culture) and with a diverse, international and cross-continental team, without being consumed by formal roles/titles or conventional career paths

### APPLYING:

Interested candidates are requested to send a cover letter and resume to [recruit@elevarequity.com](mailto:recruit@elevarequity.com) with the email subject line "Associate EE BLR". We want to know why you want to work at Elevar and why we should recruit you (share examples of things you have done, how you would approach your day to day job and the criteria that you do not meet). If we get curious about your application, you will hear from us within 10 days. Elevar is an Equal Opportunity Employer.