

At Bankingly, we are convinced that our mission of ***enabling financial health and inclusion for all*** is now more critical than ever, and to pursue it we are expanding our local presence to 6 new markets right away. For that, we need to incorporate great **Salespeople** to help us achieve very rapid growth and change the world.

We are looking for candidates with an entrepreneurial and high-spirited profile, and a strong ownership sense over his/hers challenges and goals.

#### **Responsibilities:**

- Achieving the agreed upon targets for the market.
- Own and understand your market, customers and partners.
- Create, pursue and close new sales opportunities.
- Stay up to date on the product and its value to customers.
- Feed your market knowledge into the product roadmap.

#### **Profile:**

- Entrepreneurial, proactive and pragmatic.
- Driven.
- Active listener and empathetic with customers and teammates.
- Adaptable and quick learner.
- Great oral and written communicator.
- Having worked with the financial system would be an accelerator but it's not a requisite.

#### **What do we offer?**

Being part of a high growing startup that operates in more than 10 countries, with a strong focus on the social impact that we are generating. We are convinced that we can work with passion and commitment without sacrificing our personal life.

#### **About Bankingly**

Bankingly is a top SaaS fintech in Latin America and we are expanding our footprint in Africa. We work very hard every day to democratize people's access to their money through better digital services, regardless of their resources or location. We work with financial institutions that share this vision to help them reach their goals and grow with their clients.

We are a group of entrepreneurs that believe in working with passion, ownership and integrity. We were founded 5 years ago and count over 60 financial institutions as our clients.

**Locations:** Mexico, Colombia, Perú, Paraguay, Nigeria, South Africa.

**Language required:** English or Spanish depending on market.

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