

# Are you an Elevarian?

[www.elevarequity.com](http://www.elevarequity.com)

**ARE YOU AN ELEVARIAN?** We are looking for the extraordinary: someone with a mix of talent, excellence, ownership, empathy, maturity, authenticity and humility; someone who feels a sense of urgency to drive transformational change for low income communities; and someone who has a demonstrated commercial track record that can be applied to democratize essential services.

**CAN YOU TELL ME ABOUT ELEVAR?** Elevar fuels the economic resilience and vibrancy of underserved customers and low income communities by investing early growth capital in entrepreneurs building at the intersection of inclusivity, affordability and massive scale. So far in its 15-year journey, the Elevar Method of investing has democratized essential products and services for over 40 million households and catalyzed billions of dollars of capital into 40+ companies across India and Latin America. You can read more about us at [www.elevarequity.com](http://www.elevarequity.com).

**CAN YOU TELL ME ABOUT THE PERSONALITY TRAITS OF AN ELEVARIAN?** There are some personality traits that tend to succeed at Elevar: a willingness to do the hard things first (bias for immediate action), ambition and outcome orientation (for low-income communities), curiosity (to learn more about the world), attention to detail (can find a needle in a haystack), a sense of humor (ability to laugh at oneself), a team player (organizational goals and not individual credit), the confidence to put oneself out there and take instant feedback (a real opportunity to grow).

**DO I NEED ANY CORE SKILLS TO JOIN ELEVAR?** We are open to recruiting potential Elevarians with diverse backgrounds and at different levels, for example Analysts, Associates and Vice Presidents. Your background could be in entrepreneurship, business, investing, finance, operations, consulting, marketing or development. Irrespective of seniority or background, we are looking for individuals with strong technical skills to manage the investing process, as well as those who can add value to an entrepreneur through their journey.

**WHAT WOULD A DAY TO DAY JOB LOOK LIKE?** All roles will require leadership and it is tough to describe a day for a leader. One has to do what it takes to drive outcomes (individually and collectively) and to roll up your sleeves and work in the trenches, while actively working with people (internally and externally). This would mean project management, research, navigation of datasets and financial information, building financial models, understanding business models, immersing yourself within low income communities, business communication skills (written, verbal and presentations) etc.

**HOW DO I GET IN TOUCH FOR POSITIONS?** If our journey intrigues you and you want to travel with a diverse, international and cross-continental team, without being consumed by conventional career paths, please reach out on the mail id given below. We'd love to know why you want to work at Elevar, what core skills you bring to the table, how you can add value to our entrepreneurial journey and what you would like to learn over the next few years. Please be as specific as possible.

**APPLYING:** Interested candidates should send their resume and cover letter to [recruit@elevarequity.com](mailto:recruit@elevarequity.com). Please use the email subject line **ASPIRING ELEVARIAN**. If we get curious about your application, you will hear from us within 10 days of your application. Elevar is an Equal Opportunity Employer.